



Trees For Life

annual report 2010.11



| | |
|--|----|
| Personnel | 4 |
| Supporters | 5 |
| President's Report | 6 |
| CEO's Report | 8 |
| Program report: Tree Scheme | 10 |
| Program report: Bush For Life | 11 |
| Program reports: TFL Carbon & Direct Seeding | 12 |
| Program report: TFL Works | 13 |
| Volunteer Groups | 14 |
| Grant acknowledgements | 15 |
| Achievements | 16 |
| Auditor's Report | 18 |
| Balance Sheet | 20 |
| Treasurer's Report | 21 |



Thank you to the Board members and staff for their dedication and contribution over the past 12 months.

BOARD MEMBERS

| | | |
|-----------------------|-----------------------|------------------|
| <i>President</i> | David Mitchell | Members |
| <i>Vice President</i> | Michael Cain | Jonathan Lambert |
| <i>Treasurer</i> | Wayne Turner (to Mar) | David Grybowski |
| <i>Secretary</i> | Megan Harper | Warren Hilton |
| | | Nathan Daniell |
| | | Megan Antcliff |
| | | Natasha Davis |

Secondee David Bradley (Treasurer)

STAFF [at 30 June]

| | | | |
|---------------------------|-------------------|------------------|------------------|
| <i>CEO</i> | Carmel Dundon | | |
| <i>Administration</i> | Lisa Adams | Val Dawson | Kelly Highcock |
| | Bess Hillyard | Richard Temple | |
| <i>Bush For Life</i> | Margie Barnett | Emma Bartram | Randall Bates |
| | Sue Bradstreet | Alex Coombe | Angela Cullen |
| | Jenna Currie | Mark Ellis | Matthew Endacott |
| | Ginenne Eylander | Leanne Lawrence | Leanne Mladovan |
| | Kerry McInnes | Peter Watton | |
| <i>Development</i> | Karen Tamm | | |
| <i>Direct Seeding</i> | David Hein | | |
| <i>Promotions</i> | Tania Kearney | Bernie Omodei | Glenys Perri |
| <i>TFL Carbon</i> | Dennis Hayles | Angela Xu | |
| <i>Tree Scheme</i> | Graham Greaves | Katherine Hill | Maureen Redfern |
| | Bruce Smith | Martina Thompson | |
| <i>TFL Works</i> | Paul Riggs Barker | Samuel Rudolph | Priya Spencer |
| <i>Casuals</i> | Paul Cullen | Bruce Vinicombe | |
| <i>Contractors</i> | Harry Chambis | Kym Smith | |
| <i>On maternity leave</i> | Samantha Buxton | Jennifer Howe | |

PERPETUAL SPONSOR

CMV Foundation

MAJOR PROJECT PARTNER

ElectraNet

SILVER BANKSIA SPONSORS

Alfred James Funeral Homes
Foodland

RED GUM SPONSORS

ElectraNet
Finsbury Green
UnitCare

CONSERVATION SPONSOR

Beach Petroleum

MEDIA SUPPORT

5AA (Michael Keelan)
ABC Local Radio
Messenger Newspapers
Rural Press
SA Life Magazine and TV
UniSA Magill campus

SUPPORTERS

Adelaide Convention Centre
Coriole Wines
Digi-we-do
Eco Direct
Government House
JA Grigson
Master Builders Association
Outback Loop
Seasonair
Taking Care Of Trees

PLATINUM SPONSOR

SA Water

GOLDEN WATTLE SPONSOR

Caramel Computers

Earth Greetings
Fusion

ETSA Utilities
Godwin Consulting

LEGAL PARTNER

Finlaysons

Adelaide Hills Magazine
Anna Tilbrook
Radio Adelaide
SA Country Press Association
Stock Journal

City of Tea Tree Gully
Credit Unions SA
Dunnings Engineering
Eco Pest Control
Hilton Adelaide
Japan Australia Cultural Exchange Assoc
Moloney Field Services
Santos
Settlement Wine Company
Ultra Tune



As we celebrate our 30th anniversary it's particularly gratifying to be able to report on another successful year and to record my confidence in the future of Trees For Life. It has by no means been an easy year and I doubt things will get any easier as community confidence generally appears to stutter, social attitudes to volunteering shift and there is increasing competition for the available dollar. Nevertheless our organisation remains strong, is well staffed and continually finds practical ways to fulfil the vision of our founders: "the revegetation of South Australia and the protection of its remnant vegetation." The 30th birthday celebrations already experienced have only served to confirm the quality of our people and the services we provide. We can look forward to more celebratory events and to a future that will be challenging but achievable so long as we maintain our focus, embrace fresh approaches and nurture our membership.

Rest assured that our programs and fund-raising activities are always directed to our environmental objectives and we work hard to contain costs. In a difficult funding climate we managed to post a modest surplus of almost \$10,000 whilst achieving a 9% growth in income.

In fact our annual growth record bears testimony to our ability not only to survive but flourish in tough times. It is pleasing that we continue to diversify our funding sources and this will be covered in more detail elsewhere in the meeting. A primary aim of the Board continues to be a range of income streams for the organisation thereby not becoming too reliant on any single source. During the year we have consolidated some existing corporate sponsorships, initiated and explored a

range of new relationships and developed a wide ranging suite of supporters and sponsors. Each individual case is examined on its merits to ensure that any arrangement is consistent with our organisational aims and core values.

In March this year the Board revisited the strategic plan with the CEO and staff and with minor modification reaffirmed the direction. The document is fluid and will change in response to new opportunities and challenges. We have an ambitious target for organisational development: to more than double our annual environmental and financial achievements in the next five years and to be the most significant, successful environmental organisation focussing on on-ground works in South Australia. Unless we continue to grow, responsibly and sensibly, it is the Board's view that we will lose our competitiveness and fall short of our objectives. All this is in the interests of the South Australian environment and natural habitat.

We are moreover operating in a very difficult and unpredictable environment. Not for profit organisations are under increasing pressure and government requirements are making decades-old traditions of community involvement and volunteerism difficult to sustain.

The political complexities and ambiguities of public policy are considerable and appear to be increasing. Even at the state level, engaging in natural resources management (NRM) processes continues to be a challenge and the ongoing integration of the state Department of Environment and Natural Resources with NRM Boards, whilst presenting opportunities, carries inherent risks.

As we celebrate our 30th anniversary it's particularly gratifying to be able to report on another successful year and to record my confidence in the future of Trees For Life. It has by no means been an easy year and I doubt things will get any easier as community confidence generally appears to stutter, social attitudes to volunteering shift and there is increasing competition for the available dollar. Nevertheless our organisation remains strong, is well staffed and continually finds practical ways to fulfil the vision of our founders: "the revegetation of South Australia and the protection of its remnant vegetation." The 30th birthday celebrations already experienced have only served to confirm the quality of our people and the services we provide. We can look forward to more celebratory events and to a future that will be challenging but achievable so long as we maintain our focus, embrace fresh approaches and nurture our membership.

Rest assured that our programs and fund-raising activities are always directed to our environmental objectives and we work hard to contain costs. In a difficult funding climate we managed to post a modest surplus of almost \$10,000 whilst achieving a 9% growth in income.

In fact our annual growth record bears testimony to our ability not only to survive but flourish in tough times. It is pleasing that we continue to diversify our funding sources and this will be covered in more detail elsewhere in the meeting. A primary aim of the Board continues to be a range of income streams for the organisation thereby not becoming too reliant on any single source. During the year we have consolidated some existing corporate sponsorships, initiated and explored a range of new relationships and developed a wide ranging suite of supporters and sponsors. Each individual case is examined on its merits to ensure that any arrangement is consistent with our organisational aims and core values.

In March this year the Board revisited the strategic plan with the CEO and staff and with minor modification reaffirmed the direction. The document is fluid and will change in response to new opportunities and challenges. We have an ambitious target for organisational development: to more than double our annual environmental and financial achievements in the next five

years and to be the most significant, successful environmental organisation focussing on on-ground works in South Australia. Unless we continue to grow, responsibly and sensibly, it is the Board's view that we will lose our competitiveness and fall short of our objectives. All this is in the interests of the South Australian environment and natural habitat.

We are moreover operating in a very difficult and unpredictable environment. Not for profit organisations are under increasing pressure and government requirements are making decades-old traditions of community involvement and volunteerism difficult to sustain.

The political complexities and ambiguities of public policy are considerable and appear to be increasing. Even at the state level, engaging in natural resources management (NRM) processes continues to be a challenge and the ongoing integration of the state Department of Environment and Natural Resources with NRM Boards, whilst presenting opportunities, carries inherent risks.

It would be disappointing if damage were to be done to the good working relationships established over recent years, particularly with the Adelaide Mount Lofty Ranges and Murray Darling Basin Boards. In this context we are a signatory to Our Mutual Agreement which is a partnership between a number of environmental-NGOs, the Conservation Council and the regional NRM Boards and which provides a framework for doing business together and hopefully simplifying processes.

I place on the record sincere thanks to His Excellency Kevin Scarce, Governor of South Australia and also to Mrs Scarce for hosting an open day at Government House which enabled TFL to showcase its activities and services to the wider community. His Excellency declared it the most successful event of its kind during his tenure and offered to host a special reception for Trees For Life as part of the 30th celebrations. The Board also records its appreciation of the support and encouragement of the Minister for Environment and Conservation, the Hon Paul Caica, MP. The Minister visited the Westwood Nursery and the May Terrace offices and spent some time discussing our activities, plans and aspirations.



Over the past year we have been both reflective of our past and strongly focussed on our future. The 30th anniversary has provided an opportunity to look back and to remind ourselves where we have come from, what we set out to do as a community organisation, how we have developed and evolved and to take the time to recognise those who have been a major part of that journey. At the same time, we have used the anniversary to give serious thought to where we need to go to ensure that we continue to meet our objectives.

Trees For Life has two main purposes. The most obvious purpose is conservation and revegetation. The second and equally important purpose is to support those in the community who want to do something practical themselves to help the environment. This second purpose requires us to maintain high levels of volunteer and member support and to extend the understanding of environmental issues and their solutions into the wider community.

The main focus of our 30th celebrations has been on the achievements of our members. Throughout the year we hosted a series of Open Days at revegetation and bushcare sites where members could meet each other and see firsthand the difference they are making on their own or on public land. We also published a number of member stories throughout the year in ReLeaf culminating in a bumper Spring issue which left no doubt about the absolute dedication and vision of our members. Our publicity manager, together with volunteer publicist Anna Tilbrook ensured we received extensive quality coverage for our anniversary on TV, radio and in print

throughout the year.

A Recognition sub-committee of the Board met to consider how best to recognise those early participants who are still with Trees For Life. The result was the introduction of two additional membership categories; Foundation and Gold membership, to honour long term commitment.

Our special 30th birthday gift to the state Trees For Towns, made possible through our wonderful supporter ElectraNet, will complement the extraordinary achievements of the Tree Scheme by providing 1,000 plants to each of thirty towns across the state. Volunteers in each town will grow the plants, plant them and care for them to maturity.

Not only will the project enhance the biodiversity of each town and region but it will also consolidate support for TFL in regional communities and hopefully lead to longer term engagement in environmental work in each town.

Ten for the Garden, Ten for the Bush is another revegetation initiative introduced this year where we will work with Lend Lease to provide local native plants for home gardens and broadscale revegetation. This project provides some exciting opportunities to raise awareness of the role of native vegetation and to provide a buffer around new developments.

Our new schools program trialled last year has now developed into the Schools Big Backyard thanks to a grant from the Bendigo Community Bank West Beach and has provided the

opportunity to give school students practical hands on experience in propagation and plant knowledge.

Each of these new projects has the dual purpose of education and revegetation.

In considering how Trees For Life is to continue to grow its environmental output it is clear that we need to diversify our approach. We are incredibly fortunate that our volunteers commit so much time and stay active with us for years, but the truth is that recruiting new volunteers continues to be quite a challenge in this time-poor world. We are therefore looking at a mix of programs and approaches to achieve the vision of our members.

Our two volunteer based programs, Tree Scheme and Bush For Life are complemented by our professional programs TFL Works and TFL Carbon, our Direct Seeding Program and our wholesale nursery, Westwood. With this suite of programs we hope to increase the amount of revegetation and conservation achieved and to also provide better services to landholders wanting assistance to manage their land.

Part of our strategy for the future is to become a one stop environmental resource for landowners. Funding support from both the AMLR NRM Board and the Native Vegetation Council over the past two years has helped us establish bushcare programs for private landholders and more recently Integrated Restoration Projects on private land that include training and on ground support. We are also a partner in a research project with the University of Adelaide which will attempt to analyse the possible impact of climate change on local ecosystems.

Our very dedicated and talented staff are constantly considering ways to improve our on ground achievements and to find better ways to attract, train and support our volunteers. All funding and planning efforts are focussed on these two key purposes.

There are many more exciting projects and initiatives that have taken place over the year and most have been detailed in ReLeaf. I think everyone involved in Trees For Life can't help

but be caught up in its dynamic culture of achievement and its strong focus on practical outcomes.

I would like to recognise the Board, staff and the members who are so enthusiastic and work so hard for the environment. They really are a unique group of people who make Trees For Life a truly wonderful organisation. This has been so evident this year as we listen to each other's stories and share in the achievements.

My special thanks goes to the staff who have all put in additional effort to make our 30th year a special one for many of our members.

With all our thinking and discussion about where we should be headed, it really has come down to four simple but important aims; to be more effective in our revegetation and conservation work by growing and strengthening our current programs and by developing fully integrated environmental services; to continue to build and support our volunteer and member base and to develop our staff and Board; to grow and strengthen the membership; and, to ensure we have the resources and a sound base to succeed in meeting our objectives well into the future.

Carmel Dundon
Chief Executive Officer



PROGRAM: Tree Scheme

2011 marks 30 years since the Tree Scheme began as the focus around which the Trees For Life organisation formed.

This program became the platform on which the rest of the organisation has been built, and out of which our Bush For Life, Direct Seeding, Carbon and Fee For Service programs have emerged.

In its 30 years the Tree Scheme has grown an average of one million seedlings each year, so this year we planted our symbolic 30 millionth seedling.

I wanted to plant our special seedling in a special place, and when I was invited to the opening of the Hawker Revegetation project I decided that would be the perfect place for it, in the outback of South Australia. The Hawker Revegetation project is what Tree Scheme is all about – people getting together and growing and planting trees.

Trees For Towns, a 30th birthday project separate from, but parallel to the Tree Scheme is involving the people of 30 South Australian towns and communities in growing and planting 1000 each this coming year thanks to the sponsorship of ElectraNet.

Overall 2010/11 was another successful year for the Tree Scheme with 769,300 seedlings raised for farmers, other landholders and revegetation projects. Propagation supplies were distributed through the stateside network of 48 depots all run by volunteer depot managers. These depot managers and the volunteer growers are

the backbone of the Tree Scheme and make it possible to raise 1,500 combinations of species and zone across SA.

The seedbank processed 349 kilograms of seed during the year and currently holds 1285 kilograms in stock for the Tree Scheme and the Direct Seeding program. We issued DEH seed collection permits to 129 volunteer seed collectors.

The Westwood nursery continues to support the activities of the Tree Scheme and propagate tubestock for project orders. We raised approximately 42,000 seedlings for revegetation projects and received and managed approximately 80,000 volunteer grown seedlings grown for revegetation projects and as backup stock. The backup stock supports the volunteer growers, and helps ensure that landholders receive the seedlings they ordered.

The nursery also operates as the storage and distribution centre for propagation supplies for all of the other 48 depots and runs two of the largest metropolitan Tree Scheme depots.

My thanks to all those who contribute to making this exceptional program such a success.

Maureen Redfern
Tree Scheme and Westwood Nursery Manager

PROGRAM: Bush For Life

It was a productive and rewarding year for the Bush For Life program, with the overall theme for the year being continuity and incremental growth in our activities. The good seasonal conditions meant that volunteer bushcarers were both re-invigorated by good natural regeneration, but also had more work to keep invasive weeds at bay.

Volunteer numbers on sites and in group activities grew modestly, and with an increase in the number of supervised group activities scheduled have seen an increase in volunteer on-ground works overall. Again this year, volunteers contributed over a million dollars worth of in-kind works on their bushcare sites, a stunning contribution to the conservation of the state's biodiversity.

We continue to review our portfolio of Bush For Life sites, with a small number of site swaps, where there were opportunities to adopt sites with more valuable native vegetation or that had a better chance of attracting volunteer carers. We have also added some beautiful new sites to the portfolio, including private properties and our first site in Holdfast Bay council.

The structural reorganizations of the program from a couple of years ago have paid off, with Regional Coordinators taking a much higher profile in their local communities and becoming better known by other natural resource management agencies. RC's have been taking more opportunities to promote TFL and the program at local shows, open days and

events, using a newly improved range of display materials and interactive items.

One big change was to how we work on roadside sites as we became aware of more stringent requirements for safety management of volunteers and staff working on roadside bushcare sites. As a result all field staff were trained in Work Zone Traffic Control and we can now only allow volunteers to work on these sites under supervision. Although inconvenient it's a necessary change to ensure the safety of our volunteers.

Funding levels have been maintained for the program with Natural Resource Management Boards, corporate and Local Government partners continuing to support the program. We also had success with major grant applications to the Native Vegetation Council to support our Bush Action Teams and to start a new five year project called the Integrated Restoration Pilot.

The program has continued to develop its educational focus with well attended introductory workshops and improvements to our advanced workshop series. We provided for the first time an integrated revegetation-regeneration workshop series for landholders in the Adelaide and Mount Lofty Ranges and in the Northern and Yorke districts.

Yet again its been a great year, working with a highly professional team and enthusiastic and passionate volunteers.

Mark Ellis
Bush For Life Manager

PROGRAM: TFL Carbon

This year we established our own independent carbon program. Our Carbon Offset Plus product combines revegetation with sustainable energy projects. Assisting us to establish the new program was TFL Life Member Matthew Curnow, and we have formed an affiliation with Matthew’s sustainability and carbon management business Pangolin Associates to provide a full range of services.

The major supporters of our carbon program Credit Unions SA, RAA, Elderton Wines, the Scunthorpe Forest Collective, Whyalla Veterinary Services, Centennial Park Cemeteries, Japanese Australia Cultural Exchange Association and SA Lotteries continue to invest in the South Australian environment by funding new local native species carbon plantings.

TFL members have continued to support the program as donors and as hosts to carbon plantings. This year we planted 55 hectares on the Southern Yorke Peninsula across three properties and established a further 7.3 ha at Waitpinga. All properties are covered by Forest Property Agreements prepared by Finlaysons to protect the plantings from clearance. The 63,000 new native plants from this year’s plantings will sequester a around 10,000 tonnes of CO2 over their lifetime.

It is unclear at this stage what impact the new Carbon Tax will have on our carbon program.

Carmel Dundon
TFL Carbon Manager

PROGRAM: Direct Seeding

This year the direct seeding program completed 555 kilometres (approximately 222 hectares) of revegetation across South Australia. Clients for 2010/11 comprised 11 private landholders, 4 Carbon Neutral sites, 3 corporate, 1 Government, 1 River Murray Forest landholder and 5 hourly rate jobs.

We continued to work with ElectraNet doing a revegetation project at Mount Barker which supplemented the direct seeding program budget.

Due to the wet 10/11 summer our direct seeding sites were very successful.

Approximately 300 kilograms of seed was used on the direct seeding sites. We did a number of 3 day seed collection trips to Southern Yorke Peninsula which took much organising but were very successful.

Many thanks to Alan Dandie, Geoff Clarke, Norm Lee, Richard Winkler, Bill Scott, Ben Brinkman and Jim Humphrys - the small but very enthusiastic group of volunteers who have assisted with seed collection and cleaning.

Dennis Hayles provided significant input and assistance to the direct seeding program. Bruce Smith, Brett Oakes, Sam Rudolph, Priya Spencer and all the administration team have also given valuable assistance to the program.

David Hein
Direct Seeding Manager

PROGRAM: TFL Works

Trees For Life’s newest program, TFL Works, was established in late August, 2010.

The program was created to provide professional conservation and revegetation services to landholders, as well as to support other programs within Trees For Life.

The program has three staff and also draws on a pool of casuals if workload requires it.

Initially the majority of work came through the Bush For Life program, with a handful of BFL staff remaining involved in on-ground work for The City of Onkaparinga, ElectraNet and Mount Barker Roadside bush land sites. TFL Works was able to utilise the existing experience and knowledge of these staff members to continue providing a quality service to these clients, supplementing the work done by volunteers with some of the more strategic and involved tasks. Our client base has continued to expand as the program finds its niche.

TFL Works has also provided support to other Trees For Life programs at peak times. Works include seed collection and cleaning for the Direct Seeding program and quality control work for the Tree Scheme’s backup plants.

We would like to take this opportunity to thank the City of Onkaparinga, Department of Transport, Energy and Infrastructure, The District Council of Mount Barker, ElectraNet, Adelaide and Mount Lofty Ranges NRM Board and SA Water for their ongoing support of the

TFL Works program.

Special thanks also goes to Carmel Dundon, Mark Ellis, Peter Watton, Randall Bates, Leanne Lawrence and Angela Cullen for their help in the development of TFL Works.

TFL Works will continue to grow and develop with the aim of providing quality, professional, integrated environmental services to help meet Trees For Life’s conservation and revegetation objectives well into the future.

Samuel Rudolph
TFL Works Manager



Fleurieu Volunteer Tree Planting Group

The TFL Fleurieu Volunteer Tree Planting Group continues to provide much-needed assistance to landholders in planting trees ordered through the Tree Scheme.

The feedback from the landholders remained positive and appreciative. The number of volunteers was down slightly from last year; maybe a little more advertising would be beneficial.

This year the group attended eight plantings from July to September. A total of 3180 natives were planted for 2011.

The total number of volunteer hours for the planting team for 2011 was 197. The number of volunteer commitment days over the season was 74 (last year was 101).

Willunga

Willunga group continues to flourish, with well attended monthly meetings and interesting speakers. The change of venue to the Eco Classroom reflects the excellent working relationship with Tatchilla Lutheran College, whose Conservation & Land Management students assisted with planting at the Wirra.

We provided advice, tubestock and planting help to Willunga High School's bush garden project. Following consultation about the Willunga Avenue of Honour, we donated local species for background planting.

A successful TFL stall at Willunga Almond Blossom Festival helped spread the word about the advantages of local species.

As we look forward to our group's 25th year, we thank all members for their strong team effort and assistance with many tasks including Distribution Day, local seed collecting, growing local species, weeding the Wirra, delicious suppers, arranging speakers and outings, planting, information displays and Bush for Life activities.

A special thanks to Joyce West who will be retiring as contact person at the end of 2011.

PROGRAM GRANTS

Commonwealth of Australia: Caring for Our Country
State Government of South Australia through the Adelaide and Mt Lofty Ranges and SA Murray Darling Basin NRM Boards

PROJECT GRANTS

Bendigo Bank Foundation
Commonwealth of Australia: Caring for Our Country: Community Action Grants
Commonwealth of Australia: Grants for Voluntary Environment and Heritage Orgs
Native Vegetation Council Significant Environmental Benefits Grants
State Government of South Australia through State Community Natural Resource Management Northern & Yorke NRM Board

STRATEGIC PARTNERSHIPS

Adelaide Hills, Alexandrina, Barossa, Clare and Gilbert Valleys, Light Regional, Mallala and Wakefield Regional Councils
The Cities of Adelaide, Burnside, Marion, Mitcham, Murray Bridge, Onkaparinga, Playford, Pt Adelaide and Enfield, Tea Tree Gully, Victor Harbor and Holdfast Bay
Dept of Transport, Energy and Infrastructure
District Council of Mt Barker
ElectraNet
Green Ochre Environmental
Lend Lease
Monarto Zoo
Pangolin Associates
SA Urban Forest Biodiversity Program
SA Water
Town of Gawler
Office of Recreation and Sport
Soul Deal

Achievements 2010/11

Conservation

| | |
|---|-------|
| Number of hectares under Bush For Life management | 3,747 |
| Number of Bush For Life sites | 317 |

Revegetation

| | |
|---|---------|
| Seedlings grown for landholders | 643,550 |
| Back up seedlings grown for 22 zones | 58,250 |
| Seedlings grown for project orders and direct seeding sites | 67,500 |
| Kilometres sown by direct seeding | 555 |
| expected plants germanated from direct seeding | 177,520 |
| Kilograms of seed used for Tree Scheme and Nursery | 28 |
| Kilograms of seed used for direct seeding | 300 |
| No. of plants grown for carbon sequestration | 98,300 |
| Hectares carbon pool established | 77 |

Volunteers

| | |
|---|--------|
| Number of BFL volunteers | 718 |
| BFL volunteer on site working hours | 28,428 |
| Number of BAT on site activities (inc. extended BATs) | 79 |
| Number of BAT volunteer hours | 5,322 |
| Number of Bush Management Days | 62 |
| Number of BMD volunteer hours | 1,071 |
| Number of Mini-BATs | 489 |
| Number of Mini-BAT volunteer hours | 3,536 |
| Number of volunteer growers | 1,418 |
| TS group seed Collection days | 11 |
| TS seed collection volunteers | 52 |
| TS seed collection volunteer hours | 350 |
| Seedbank seed processing volunteers | 8 |

| | |
|---|-------|
| Seedbank seed processing volunteer hours | 1,200 |
| DS seed collection volunteers | 8 |
| DS seed collection volunteer hours | 572 |
| Number of Fleurieu Planting Group volunteer commitments | 74 |
| Number of plants planted for TFL member by FPG | 8 |
| Number of TFL member sites planted by FPG | 3,180 |
| Number of Volunteer Hours: | 197 |
| Corporate planting days coordinated | 1 |
| Number of PR volunteers | 12 |
| PR volunteer hours | 740 |
| Education and Training | |
| Community Members trained in BFL techniques | 171 |
| Volunteers undertaking advanced BFL training | 63 |
| Propagation workshops held | 25 |
| People trained in propagation | 250 |
| Schools Big Backyard schools | 2 |
| Schools Big Backyard participants | 40 |

Independent Auditor's Report
To the members of Trees for Life Incorporated
For the year ended 30 June 2011

Report on the Financial Report

We have audited the accompanying financial report being a special purpose financial report, of Trees For Life Incorporated, which comprises the balance sheet as at 30 June 2011, the income statement for the year then ended, notes comprising a summary of significant accounting policies, other explanatory notes, and the statement to members by the board.

Board's Responsibility for the Financial Statements

The board of Trees for Life Incorporated is responsible for the preparation of the financial report and has determined that the basis of preparation described in Note 1, is appropriate to meet the requirements of the Associations Incorporation Act SA 1985, the Constitution and Rules of Association and is appropriate to meet the needs of the members. The board's responsibility also includes such internal control as the board determines is necessary to enable the preparation of a financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the association's preparation of the financial report that gives a true and fair view, in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the association's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the committee, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the Australian professional accounting bodies.

Basis for qualified opinion

Receipts from donations and other fundraising activities are a significant source of revenue for Trees for Life Incorporated. Trees for life Incorporated have determined that it is impractical to establish control over the collection of donations and other fundraising activity revenue prior to entry in its financial records. Accordingly, our audit procedures for donations and other fundraising activity revenue were restricted to the amounts recorded in the financial records. Therefore we are unable to express an opinion on whether donations and other fundraising activity revenue obtained by the Trees for life Incorporated are complete.

In addition, we are unable to verify the stock quantity as a stock take was not performed for Trees for Life Incorporated. Accordingly, we have relied on management representations regarding seed stock quantity and valuation.

172 Fullarton Road,
Dulwich, 5065
PO Box 2268, Kent Town, 5071
South Australia, Australia

Telephone + 61 8 8431 1488
Facsimile + 61 8 8431 1441
Email info@accruadel.com.au
Web www.accru.com

Chartered Accountants + Business Advisors
Sydney + Melbourne + Brisbane
Perth + Adelaide + Hobart + Auckland

Partners
Christopher J Marshall
Steven P Moore
James R Orchard
Samuel A Facy
Benjamin F Willington
Phillip Mills

Accru Harris Orchard ABN 66 328 793 534 is an autonomous and separately accountable member of Accru and CPA Associates International Inc. Liability Limited by a scheme approved under Professional Standards Legislation



Qualified opinion

In our opinion (except for the effects on the financial report of such adjustments, if any, as might have been required had the limitation on our audit procedures referred to in the Basis for qualified opinion paragraph not existed), the financial report of Trees for Life Incorporated presents fairly in accordance with the financial reporting requirements of Associations Incorporation Act SA 1985 and accounting policies described in Note 1 to the financial statements, the financial position of the Trees for Life Incorporated at 30 June 2011 and the results of its operations for the year then ended.

Basis of Accounting and Restriction on Distribution

Without modifying our opinion, we draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist Trees for Life Incorporated to meet the requirements of the Associations Incorporation Act SA 1985 and the Constitution and Rules of Association. As a result, the financial report may not be suitable for another purpose.

ACCRU⁺ HARRIS ORCHARD

BEN WILLINGTON

Date: 20/10/2011
172 Fullarton Road, Dulwich

| | 2011 | 2010 |
|--|------------------|------------------|
| | \$ | \$ |
| CURRENT ASSETS | | |
| Cash and cash equivalents | 103,543 | 89,880 |
| Growing Fund Account | 76 | 2,555 |
| Trade and other receivables | 229,502 | 221,361 |
| Other Assets (including Term Deposits) | 62,688 | 65,706 |
| Prepayments | 17,570 | 15,374 |
| TOTAL CURRENT ASSETS | 413,380 | 394,874 |
| NON-CURRENT ASSETS | | |
| Plant & Equipment | 71,655 | 65,005 |
| Seedbank | 240,000 | 240,000 |
| Database | 17,220 | 4,625 |
| Land & Buildings | 1,086,891 | 1,074,929 |
| TOTAL NON-CURRENT ASSETS | 1,415,766 | 1,384,559 |
| TOTAL ASSETS | 1,829,145 | 1,779,434 |
| CURRENT LIABILITIES | | |
| Trade and other payables | 17,823 | 17,743 |
| Income Received in Advance | 156,228 | 287,141 |
| Provisions for Leave Entitlements | 173,105 | 163,814 |
| PAYG/GST Payable | 83,196 | 76,397 |
| Interest Free Loans | 10,000 | 30,000 |
| Line of Credit Facility | 175,104 | 0 |
| TOTAL CURRENT LIABILITIES | 615,456 | 575,096 |
| TOTAL LIABILITIES | 615,456 | 575,096 |
| NET ASSETS | 1,213,690 | 1,204,338 |
| MEMBERS FUNDS | | |
| Retained Earnings | 903,690 | 894,338 |
| Seedbank Valuation Reserve | 240,000 | 240,000 |
| Asset Revaluation Reserve | 70,000 | 70,000 |
| TOTAL MEMBERS FUNDS | 1,213,690 | 1,204,338 |



Trees for Life has achieved another successful trading year despite the challenge of continued economic uncertainty. The financial accounts show a modest surplus of \$9,352, falling short of our budgeted surplus target of \$30,000. Revenue has risen by 8.99% and expenses by 9.96% compared to the previous years.

The major source of revenue increase was in grants this year. Salaries for our professional and administration staff was the major increase in expenditure as we continue our efforts towards industry standard remuneration as well as employing staff where required to implement newly funded projects.

We continue to aim for income diversity to buffer the cyclical fluctuations in demand and support. Last year we saw growth in all key areas of income except subscriptions and donations. This trend is consistent across the not for profit sector due perhaps to donations being diverted to the many natural disasters of the last year and the view that the global financial crisis is not yet resolved.

Managing cashflow continues to be a challenge as we try to rebuild the reserves used to purchase and refurbish our May Tce premises and we expect to continue to draw on our line of credit for a few more years yet.

This year we invested further in our property with some capital expenditure on roofing and storm water management and finalised our disability access toilet and bathroom facilities.

As interim Treasurer, I would like to acknowledge

the contribution of Wayne Turner who held the position until April this year and to thank the members and the volunteers of Trees For Life for their continued support of this wonderful organisation. In particular I would like to acknowledge the work of Kate Howard who has moved on from the position of Accountant within Trees For Life but has assisted with the preparation of the annual financial report and assisted with the transition to her successor Angela Xu.

I wish Trees For Life well in the future.

David Bradley
Treasurer (seconded from April 2011)
October 2011

HISTORY OF FINANCIAL PERFORMANCE

| Income | 2006/07 | 2007/08 | 2008/09 | 2009/10 | 2010/11 |
|-----------------------------------|------------------|------------------|------------------|------------------|------------------|
| SUBSCRIPTIONS | 218,703 | 228,626 | 201,835 | 192,059 | 181,773 |
| FUNDRAISING | 300,091 | 328,738 | 339,777 | 396,718 | 385,409 |
| SPONSORSHIP | 87,113 | 75,623 | 121,787 | 134,780 | 141,984 |
| FEES | 399,107 | 752,376 | 725,575 | 951,710 | 967,564 |
| GRANTS | 552,226 | 580,644 | 653,607 | 507,929 | 657,261 |
| PROJECTS | 26,500 | 42,419 | 82,886 | 105,905 | 109,424 |
| OTHER RECEIPTS | 59,516 | 20,453 | 38,633 | 28,395 | 82,525 |
| Total Income | 1,643,256 | 2,028,879 | 2,164,100 | 2,317,496 | 2,525,940 |
| Expense | | | | | |
| A. NEWSLETTER | 27,708 | 31,362 | 34,250 | 29,086 | 35,754 |
| B. FUNDRAISING | 23,540 | 82,221 | 81,890 | 68,109 | 63,518 |
| C. SPONSORSHIP | 1,729 | 2,533 | 2,969 | 2,003 | 1,054 |
| D. PUBLICITY | 32,387 | 65,380 | 55,535 | 58,010 | 51,021 |
| E. WAGES | 1,089,725 | 1,302,300 | 1,346,700 | 1,469,773 | 1,684,994 |
| F. OTHER ADMINISTRATION | 228,242 | 219,127 | 77,072 | 180,100 | 160,674 |
| H. CONTRACTORS | 37,577 | 50,007 | 36,663 | 42,060 | 22,824 |
| J. PROPERTY EXPENSES | 177,446 | 57,247 | 66,142 | 45,309 | 56,403 |
| K. EQUIPMENT EXPENSES | 82,848 | 45,249 | 74,397 | 72,804 | 84,165 |
| L. SEED | 13,876 | 19,479 | 5,136 | 18,620 | 6,738 |
| M. SUPPLIES & SERVICES | 153,578 | 224,502 | 313,667 | 302,318 | 349,041 |
| Total Expenditure | 1,868,655 | 2,099,408 | 2,094,422 | 2,288,192 | 2,516,186 |
| Net Income | -225,399 | -70,528 | 69,678 | 29,304 | 9,752 |

Income graph 2010/11

